

Developing business  
together.



# Matchmaking Service

for companies looking for Finnish  
business partners





**Finnpartnership's mission is to increase commercial cooperation and promote business partnerships between companies in Finland and in developing countries and hence help to achieve positive developmental effects in developing countries.**



Finnpartnership's Matchmaking Service helps companies and organisations in developing countries and in Finland in finding new cooperation opportunities and business partners.

Finnpartnership channels business partnership initiatives from developing countries to companies in Finland and vice versa. Business partnerships refer to joint activities between companies or other economic actors in developing countries and in Finland, such as joint ventures or importing from developing countries. Finnpartnership provides its services free of charge.

## **Easy to apply**

If your company is looking for a business partner in Finland, you can apply for the Matchmaking Service. The first step is to fill in the electronic Matchmaking registration form. The form can be downloaded on Finnpartnership's website at [www.finnpartnership.fi/matchmaking/registration](http://www.finnpartnership.fi/matchmaking/registration). In the Matchmaking registration form you should fill in details on your company's business activities, and details of the project for which you are seeking a Finnish partner, and define the characteristics of the partner you are looking for. After filling in the registration form in English, kindly send the scanned, signed form to Finnpartnership's e-mail address: [matchmaking@finnpartnership.fi](mailto:matchmaking@finnpartnership.fi).



## Visibility and marketing in Finland – free of charge

If your Matchmaking registration form is relevant, the company information will be registered and published on the Partner Search database on Finnpartnership's website, where company profiles can be searched for. [www.finnpartnership.fi/partnersearch](http://www.finnpartnership.fi/partnersearch)

Finnpartnership may also send information on your company directly to relevant companies, fair trade organisations, and other import/export oriented organisations.

## Partner Search database lists business opportunities

You can browse, free of charge, for suitable business opportunities posted by other companies in the Partner Search database. During the Matchmaking process, consultants and external experts selected by Finnpartnership may assist the companies in contacting potential partner companies.

For more information on Finnpartnership, Business Partnership Support and the Matchmaking Service, please visit Finnpartnership's website [www.finnpartnership.fi](http://www.finnpartnership.fi) or if you have questions, please do not hesitate to contact us.





## Finnpartnership

### Finnpartnership

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ULKOASIAINMINISTERIÖ  
UTRIKESMINISTERIET

*Finnpartnership on ulkoasiainministeriön rahoittama  
ja Finnfundin hallinnoima Liikekumppanuusohjelma.*